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EDEN PARK INCOME PORTFOLIOS

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INVESTMENT MANAGEMENT

In partnership with

RAYMOND JAMES

Welcome to the Eden Park Investment Management Income Portfolios

The Eden Park Investment Management Income Portfolios are designed to meet specific objectives and levels of risk, ensuring they remain aligned with each client's long-term goals. We work closely with you to ensure the investments continue to be appropriate to their needs as they evolve.

Built for you or built with you

This guide walks you through our off-the-shelf "built for you" models. These can also be used as a basis for tailored models that more closely reflect your investment committee's central investment proposition. Our investment specialists will work with your in-house team to design something unique to you and your clients.

A focus on 'real' returns

The portfolios are designed to provide a return greater than the UK Consumer Price Index by an additional margin over a rolling five-year period, depending on the amount of risk you are prepared to take as agreed between you and your adviser. They offer the flexibility to take returns as income, growth or a balance of the two.

Our second and related investment objective is to preserve capital during difficult periods.

Innovation with consistency

There is strong academic evidence that getting the combination of asset classes right is the biggest contribution to long-term investment performance. This means how much clients are exposed to equities, bonds, and other investments; together with their geographic and sectoral exposures. But it is also important that the portfolio is continuously monitored and reviewed to make sure the investments remain appropriate as the world around us changes.

The portfolios combine the active management of these exposures with investments in best-in-class third party fund managers from around the world and low-cost funds that track the performance of an index linked to each asset class ("index-tracking funds").

Which portfolio is right for my client?

As explained, the portfolios seek a return equal to or greater than inflation and the degree to which it outpaces the cost of living is driven by the amount of risk you are happy or prepared to take.

Taking more risk, such as by investing the whole portfolio in equities, generally increases the potential return over the long term. However, it also increases the amount by which its value varies day to day ("volatility") and with it the possibility of losing money over the shorter term. On the other hand, the value of a low-risk portfolio will be more stable over time but will normally provide lower returns.

While it is not always possible to stay ahead of events, we regularly review the combination of investments in your portfolio in the light of changing news. We aim to both anticipate major market moves and react quickly and intelligently when challenged by the unexpected.

A closer look at the Eden Park Investment Management (EPIM) Income Portfolios

The following table sets out the important information about the portfolios in the range including their associated risk profile as assessed by Dynamic Planner*. Please note yields can vary over time.

	Return target	Dynamic Planner risk profile	Portfolio	AMC	OCF	Yield
Risk profile	CPI +1%	4	EPIM Income Moderately Cautious	0.25%	0.45%	3.64%
	CPI +2%	5	EPIM Income Balanced	0.25%	0.58%	3.36%

Each portfolio has been individually risk-assessed by Distribution Technology. A rating of 4 means medium risk and 5 means medium-to-high risk. Inflation means the Consumer Price Index.

*Dynamic Planner is an independent investment risk profiling service from Distribution Technology is a tried and tested assessment of the expected long-term risk characteristics of an investment fund or model portfolio.

Our central investment process

The EPIM Income Portfolios are managed by our Chief Investment Office which comprises investment research, asset allocation, and portfolio management working together holistically and seamlessly. All our investment propositions are underpinned by a single investment philosophy and process focused on delivering real returns to investors.



Real-world investing

We are globally unconstrained investors: we look for the best opportunities wherever they might be. Rather than using a fixed notional benchmark which could restrict our decision making, our investment process starts with how real-world investors view the opportunity set. How is the aggregate of all global wealth spread across asset classes, jurisdictions, and economic sectors?

From there we project future valuations based on our expectation of future returns. This allows us to establish the best long-term mix of investments (strategic asset allocation, "SAA") that will deliver inflation-beating risk-adjusted long-term returns.



Dynamic management

On a day-to-day basis we monitor portfolios to identify short-term risks that need to be protected against, or potential opportunities that could bolster returns. However, constant trading can erode the returns you actually achieve, so we apply a cost-benefit overlay to all proposed changes. For the same reason, we do not automatically rebalance portfolios back to the long-term SAA.



Deep and independent in-house research

The Chief Investment Office comprises experienced analysts and strategists with strong industry credentials, enabling the department to deliver high-quality, independent insights. It combines breadth, depth, and specialist expertise to support informed investment decisions. The team maintains comprehensive research cover across equities, fixed income, active and passive funds, and multi asset strategies, with a global perspective that spans major developed and selected emerging markets. This is underpinned by considerable depth of analysis and macroeconomic insight. As part of the Raymond James Group, we also have access to Raymond James research, broadening our coverage in macroeconomics, strategy, and equities.



Risk management

An extensive use of sophisticated technology makes sure our investment decisions lead to appropriate levels of risk for each asset class and for the portfolio as a whole. This is tested for different potential economic conditions to give us confidence in the resilience of the portfolio.



Putting the strategy into action

The portfolio managers benefit from the extensive research undertaken by the Collectives Research team within the Chief Investment Office. All our actively managed portfolios are built exclusively using funds that have been analysed and tested in depth by the team, giving your clients the advantages of scale.

The Collectives Research team holds approximately 300 face-to-face meetings with specialist fund managers from around the world every year. This gives us strong relationships and excellent access to key decision makers in these funds.

How your clients could benefit from an EPIM Income Portfolio

Our investment team's proprietary approach provides the advantages of a professionally managed portfolio, tailored to your risk profile, at a competitive cost. Every portfolio starts from a truly global perspective and accesses a broad range of investments. The result is a fully diversified portfolio that spreads risk as widely as possible.

Now more than ever, we believe that investors need to benefit from dynamic, hands-on management. Rather than simply following a regular rebalancing process, the team constantly reviews how portfolios are invested and are ready to act quickly in response to evolving market conditions, ensuring that the required objective and risk profile is constantly adhered to.

We keep investment management fees as low as possible to minimise their impact on investment performance.

The portfolios can be tax-efficient, too, when held in an ISA, pension or other tax wrappers and structures.

At a glance: 7 key features

A comprehensive and actively managed investment solution

Access to market-leading fund managers

Portfolios to suit both your risk appetite and investment objectives

Actively managed asset allocation across multiple asset classes

Full transparency of portfolio composition and activity

Flexibility to add or remove cash without penalties*

High value portfolios with low, all-inclusive costs



* Subject to platform terms.



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WWW.EDENPARKIM.CO.UK

01275 404 880

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The value of your investments, and any income derived from them, can fall as well as rise and investors may not get back the original amount invested. Past performance is not a reliable guide to the future.

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Registered Office Ropemaker Place 25 Ropemaker Street London EC2Y 9LY.