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EDEN PARK CABOT PASSIVE PORTFOLIOS

eden park
INVESTMENT MANAGEMENT

In partnership with

RAYMOND JAMES

Responsive, quality investment management at a competitive cost

Eden Park Investment Management Cabot Passive Portfolios by Raymond James are built on a powerful insight, offering clients outstanding investment expertise and a versatile range of low-cost model portfolios. We do this by concentrating on the single investment factor that matters most: asset allocation.

Innovation and consistency

There is strong academic evidence that asset allocation decisions are the biggest drivers of long-term investment performance. It is also important that the mix of assets is continuously monitored and reviewed. This is why we take an active approach to asset allocation.

In addition, we invest in asset classes in what we believe is the most cost-effective way: selecting low-cost, passive, index-tracking funds. This strategy means you can be confident that your client is well placed to optimise returns and safeguard assets for the long term.

Pairing dynamic, top-down investing with low-cost index tracking has proven itself over time. We launched these portfolios in 2012, and the primary investment process dates back to 2009.

By combining expertise and commitment, we have demonstrated a proven ability to manage our model portfolios and remain within agreed risk parameters through all types of market conditions.

Performance targets

Portfolio	Performance target (total return pa. 3 year rolling)
EPIM Cabot Cautious	Inflation
EPIM Cabot Moderately Cautious	Inflation +1%
EPIM Cabot Balanced	Inflation +2%
EPIM Cabot Growth	Inflation +3%
EPIM Cabot Global Equity	Inflation +4%

Inflation means the UK Consumer Price Index. Actual performance and annual volatility may differ.

Our investment approach



Global and comprehensive investment universe

Our EPIM Cabot portfolios can invest in most asset classes from around the world. These include equities, bonds, property and alternatives – as well as cash.



Strategic and tactical

We have a combined investment approach. First, we use a strategic framework that draws on the output of our sub adviser Raymond James's investment committee. They then overlay this with dynamic tactical decisions, driven by the ongoing oversight of their model portfolio management team and our investment committee.



Long and short-term perspectives

We distinguish between long and short-term decisions. Our long-term decisions are more fundamental in nature, while short-term decisions react to specific market events: the aim is to capture opportunities or avoid problems.



Optimising asset allocation

We design the asset allocation of each portfolio with great care. We work with Raymond James to find a mix of asset classes considered likely to give the best returns, while remaining within the defined risk parameters.



Capital preservation

We recognise that risk is more than a measure of volatility. Managing risk is about gauging the likelihood and extent of permanent loss of capital. Preserving the real value of capital is just as important as capital gains.



Regular review

We review each portfolio's asset allocation regularly to ensure an optimal mix of underlying asset exposures. This can also be varied at any time should market conditions change suddenly.

Why choose EPIM Cabot Passive Portfolios?

Our investment team's proprietary approach aims to give your clients the advantages of having a professionally managed portfolio, aligned to their risk profile, at a competitive cost. We keep investment management fees as low as possible for minimum impact on investment performance.

The portfolios suit clients with large or small sums to invest who like the idea of spreading risk as widely as possible. Clients will have the benefit of a truly global perspective and access to a range of asset classes, resulting in a fully diversified portfolio.

In addition, you can be confident that your client's investment is being continually monitored by our dedicated portfolio managers. Rather than simply following a regular rebalancing process, they constantly review how portfolios are invested and are ready to act quickly in response to evolving market conditions. Now more than ever, we believe investors need to benefit from dynamic, hands-on management.

Although tax is not considered when managing the EPIM Cabot Passive Portfolios, they can be tax-efficient, when held in an ISA, pension or other tax wrappers and structures. All our portfolios are only offered through financial advisers, and are available on leading wrap platforms. Depending on the platform and service level chosen, your clients can check their individual portfolio holdings with secure online access.

A focus on total return for your clients

The primary investment objective of these portfolios is to offer prospects of real growth. Each portfolio in Eden Park's Cabot range targets a specific total return before costs and charges based on the UK Consumer Price Index plus an appropriate percentage of additional gain, depending on the level of risk chosen. The total return figure depends on the level of risk your client is prepared to take, but aims to deliver a gain relative to inflation.

Taking more risk, such as by investing the whole portfolio in equities, generally increases the potential return over the long term. However, it also increases the volatility (the amount by which its value varies day-to-day) and the possibility of losing money. On the other hand, the value of a low-risk portfolio is expected be more stable over time but will provide lower returns.

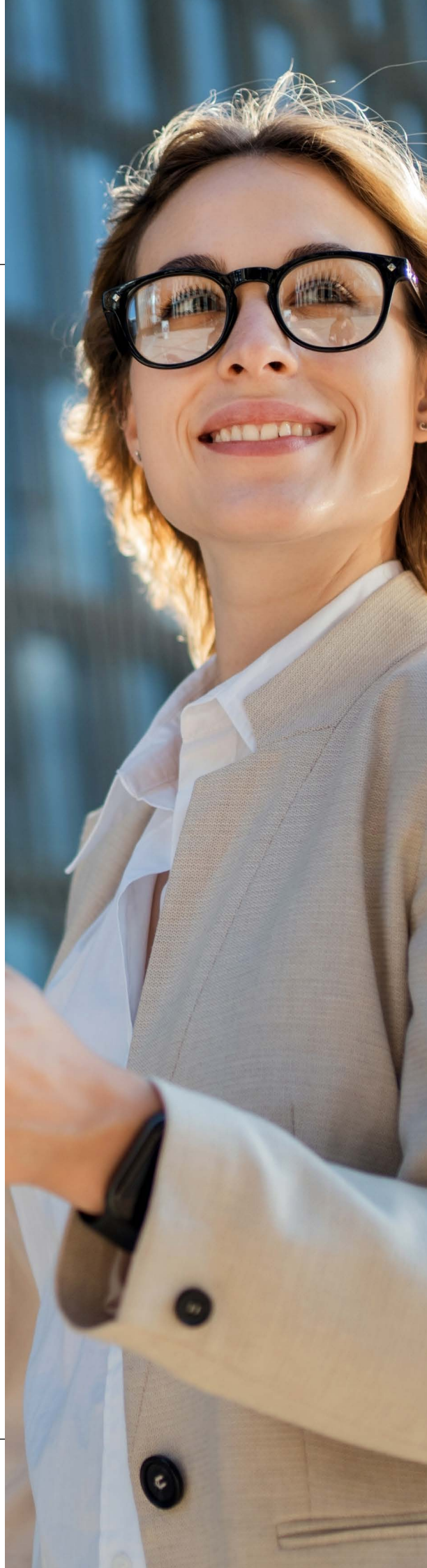
Our second and related investment objective is to preserve the real value of capital in adverse markets. While it is not always possible to stay ahead of events, we regularly review the asset allocation of each portfolio in the light of our market intelligence. We aim to both anticipate major market moves, and react quickly and intelligently when challenged by the unexpected.

Choosing the portfolio to suit your client

We pride ourselves on treating all our clients as individuals. That said, we have noticed the similarity between many of our investors, especially in terms of their investment objectives, and their attitude to risk and reward. To help you meet the widest possible range of client needs, we offer five risk-profiled model portfolios in our EPIM Cabot range.

At a glance: 7 key features

- Global, multi-asset, high diversification approach
- High quality active portfolio management
- A professionally managed portfolio
- Regular monitoring
- Available for ISA and pension investors
- Online access for advisers and clients
- Low cost



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The value of your investments, and any income derived from them, can fall as well as rise and investors may not get back the original amount invested. Past performance is not a reliable guide to the future.

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