

Focusing on:

Managed Portfolio Service Consumer Duty Information

What is the Charles Stanley Managed Portfolio Service (MPS)?

A discretionary investment management service available to FCA authorised financial advisers to select for their clients, either where the account and investments are held with Charles Stanley or with another adviser platform.

Our Managed Portfolios are currently available on many popular investment platforms. They are designed to meet the needs of a wide variety of investors with different circumstances, offering both total return and income approaches with various preferences and risk profiles:

- Dynamic Passive Portfolios: for investors who want an actively managed but low-cost investment portfolio.
- Blended Portfolios: for investors who want the optimum mixture of both lower cost and active management.
- Multi Manager Portfolios: for investors needing a flexible and high quality actively managed portfolio accessing leading fund managers.
- Responsible Portfolios: for investors who want investments with enhanced environmental, social and governance characteristics.

More information on these services, including factsheets showing key facts including historic investment performance, can be found on our website.

Terms of Business are established with Charles Stanley whereby the adviser acts as the investor's agent, on an 'Agent as Client' basis. Charles Stanley has an 'indirect' relationship with the investor, with limited contact unless requested otherwise by the adviser. The adviser and investor will have separate contractual relationships with each other and any platform.

What is the Target Market?

This service is compatible with investors:

- i. who want an investment professional to manage their investments;
- ii. who choose to access the service through an adviser;
- iii. who are Retail or Professional clients;
- iv. with basic knowledge or better of investment markets;
- v. who can remain invested ideally for at least five years;
- vi. whose expected financial returns will not be excessively

impacted by this service's charges and any other distribution charges in total (investment management fees, platform fees and adviser charges);

- vii. who can afford to be exposed to market movements in investment values and potential losses over the term of investment and who do not require guaranteed returns;
- viii. who may have a range of investment objectives – including capital growth, an income requirement or a balance of the two, across passive and/or actively managed funds and wish to match these with a professionally managed investment strategy;
- ix. who, where they have sustainability objectives, can meet these through our Responsible MPS range; and
- x. who require their investment to be held in one or more of the standard wrapper types associated with investment platforms. This service is compatible with clients who wish to invest through general investment accounts, stocks and shares ISAs, and SIPPs. Onshore/offshore bonds are available but may not be able to hold all model investments. For information on other account types, please ask your usual Charles Stanley contact.

Negative Target Market

This service is potentially incompatible with investors:

- i. who prefer to manage their own investments;
- ii. who have not received financial advice as part of their decision to invest;
- iii. who want to invest off-platform;
- iv. who have complex investment objectives and/or tax requirements (e.g. CGT) that cannot be accommodated within a range of standardised portfolios;
- v. who are unlikely or unable to remain invested for three to five years as a minimum;
- vi. who require capital protection or guarantees underpinning their investment;
- vii. who have specific ESG or ethical preferences not met by the models including the Responsible MPS range; and
- viii. whose portfolio is of a size that would be adversely impacted by the service's minimum charges if held in Charles Stanley's nominee (no minimum charge applies on platform).

Clients with vulnerability characteristics

This service is compatible with clients who have vulnerability characteristics. Please contact your usual manager to discuss further how best we can provide support and make any reasonable adjustments required.

Fair value

In accordance with the Consumer Duty, Charles Stanley has undertaken a detailed value assessment of this service as of April 2023 and has determined that it represents fair value. This will be reviewed on a regular basis as part of Charles Stanley's internal governance procedures.

Where additional charges are incurred by advisers and other intermediaries, these will also need to be factored into the adviser's own value assessment.

For more information on fair value, our methodology and how other intermediary charges may also impact on the value assessment, please refer to www.charles-stanley.co.uk/financial-advisers/consumer-duty

Client classification:	Target Market
Regulatory classification: Retail/ Professional/Both	Both
Client knowledge: Basic/informed/ advanced	Basic
Investment horizon	5 years +
Affordability	Yes
Risk profile:	
Capital protection/Market exposure	Market exposure
Benchmarks/target availability	Range available
Characteristics (client needs/ objectives):	
Capital growth/Income/Balanced	Range available
Sustainability preferences	Some
Distribution channel:	
Direct/Intermediated/Both	Both
Wrapper types – GIA/ISA/SIPP/other	All
Communication channel: postal/ digital/telephone/all	All